



FLEX

COMMODITIES

FUELING THE FUTURE WITH FLEXIBILITY AND EXPERTISE

WHAT WE STAND FOR

MISSION

TO DELIVER HIGH-QUALITY, SUSTAINABLE TRADING SOLUTIONS IN FUELS, ENERGY PRODUCTS AND COMMODITIES, UTILIZING ADVANCED DIGITAL PLATFORMS AND MARKET INTELLIGENCE. WE AIM TO FOSTER LONG-TERM RELATIONSHIPS WITH OUR CLIENTS BY PRIORITIZING INNOVATION, SUSTAINABILITY AND A STRONG CUSTOMER FIRST APPROACH WHILE MAINTAINING AGILITY IN ADAPTING TO THE EVOLVING NEEDS OF THE MARKET.

VISION

TO BE THE PREMIER GLOBAL PROVIDER OF INTEGRATED FUEL, ENERGY PRODUCTS, AND COMMODITY TRADING SOLUTIONS, DRIVING THE INDUSTRY'S TRANSITION TOWARDS SUSTAINABLE PRACTICES AND CREATING VALUE FOR OUR CLIENTS AND STAKEHOLDERS.

OUR NAME ENCAPSULATES OUR CORE VALUES AND AREAS OF EXPERTISE:



FUEL

DIRECTLY REFERENCING OUR CORE BUSINESS OF PROVIDING HIGH-QUALITY MARINE FUELS.



LOGISTICS

HIGHLIGHTING THE CRUCIAL ASPECTS OF EFFICIENT AND RELIABLE FUEL TRADING LOGISTICS.



ENERGY

EMPHASIZING OUR COMMITMENT TO BOTH TRADITIONAL AND ALTERNATIVE ENERGY SOURCES.



XPERTISE

SHOWING OUR DEDICATION TO INNOVATING AND EXCHANGING TRADES AND OPPORTUNITIES WHILE MAXIMIZING NEW-AGE DIGITAL TOOLS.

OUR VERTICALS

MARINE FUELS TRADING

PRODUCTS TRADING

HEDGING AS A SERVICE

MARKET INTELLIGENCE

EUA'S AND CARBON CREDIT FACILITATION



GLOBAL REACH:

FLEX COMMODITIES DELIVERS MARINE FUELS AND LUBRICANTS ACROSS KEY GLOBAL PORTS, ENSURING SMOOTH OPERATIONS WHEREVER YOUR VESSELS ARE.

GLOBAL BUNKERING SOLUTIONS

FROM HOUSTON TO SINGAPORE, OUR GLOBAL NETWORK ENSURES FAST, RELIABLE FUEL DELIVERY.

OUR KEY PRODUCTS

WE SUPPLY MGO, HSFO, VLSFO, ALTERNATIVE FUELS LIKE LNG & BIOFUELS, AND MARINE LUBRICANTS TO MEET ALL YOUR NEEDS.

FUELING A GREENER FUTURE

WE OFFER ECO-FRIENDLY ALTERNATIVES, SUPPORTING CLEANER SHIPPING PRACTICES

GLOBAL COVERAGE



OUR DIFFERENTIATORS



CUSTOMER-FIRST APPROACH

- PERSONALIZED SERVICES TAILORED TO MEET CLIENT NEEDS
- ENHANCED MARKET INSIGHTS TO PROVIDE A COMPETITIVE EDGE
- PRICE HEDGING TO HELP CLIENTS MANAGE MARKET RISK



SUSTAINABILITY FOCUS

- COMMITMENT TO SUSTAINABLE AND GREEN FUELS
- HELPING CLIENTS TRANSITION TO LOW-EMISSION FUELS
- ASSISTING CLIENTS IN SOURCING EUAS/CARBON CREDITS FOR REGULATORY OR VOLUNTARY PURPOSES



FLEXIBILITY AND INNOVATION

- QUICK ADAPTABILITY TO MARKET CHANGES AND TECHNOLOGICAL ADVANCEMENTS
- FOCUSED ON DELIVERING REAL-TIME MARKET UPDATES AND INSIGHTS
- COMPREHENSIVE MARKET RESEARCH REPORTS TO EMPOWER CLIENTS

OUR SERVICES



MARINE FUELS TRADING (INCLUDING CARGOES)

- COMPREHENSIVE GLOBAL SUPPLY OF HIGH-QUALITY MARINE FUELS.
- COMPETITIVE PRICING AND FLEXIBLE DELIVERY OPTIONS
- HEDGING AS A SERVICE (HAAS)
- ADVANCED MARKET ANALYSIS AND INTELLIGENCE
- EFFICIENT MANAGEMENT OF CARGO TRADING ESPECIALLY IN NICHE MARKETS



MARKET INFORMATION AND INTELLIGENCE:

- IN-DEPTH MARKET ANALYSIS AND TRENDS
- CUSTOMIZED REPORTS AND FORECASTS
- LEVERAGING INDUSTRY EXPERIENCE ALONG WITH SOPHISTICATED COMPUTING MODELS

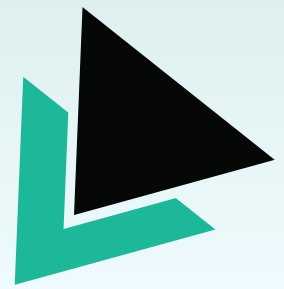


SUSTAINABILITY FOCUS

- SUPPLY OF ALTERNATIVE AND SUSTAINABLE MARINE FUELS



TRADING TEAM



RAKESH SHARMA
Managing Partner and
Founder

With over 14 years of experience in shipping and energy sectors, specializing in business development, stakeholder engagement, trade finance, and financial risk management. He has scaled businesses in marine fuels trading and logistics at Oilmar, KYTO-Sing Fuels, and KAMCA. His key achievements include building a marine fuels desk handling over 1 million tons annually and generating US\$650M, along with establishing a UAE-focused cargo trading desk before the COVID-19 pandemic, which grossed over USD 250M in a year.



MAAZ AHMED
Trading Director

With over 12 years of experience in marine fuels trading, Maaz Ahmed specializes in sales and developing B2B oil trading streams. Known for building strong client relationships, Maaz has established a solid presence in the Middle East and West African markets. His expertise in sales, marine fuel procurement, and market dynamics has made him a key industry figure. As Trading Director at Flex Commodities, Maaz leads global expansion, leveraging his network and strategic approach to drive growth and success in the evolving market.

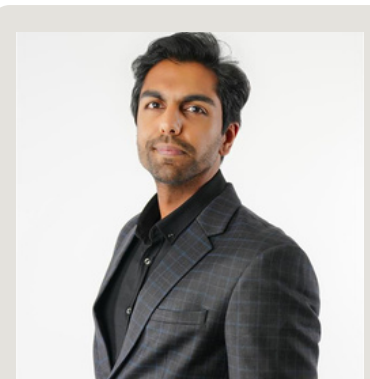


**SUDHARSAN
PARTHASARATHY**
Manager (Derivatives &
Research)

Sudharsan has over 10 years of experience in the energy industry, working across Petroleum E&P, Refining, Trading, and Analytics. He is a quantitative professional with a CQF certification and is also a qualified technical analysis practitioner. His expertise includes derivatives trading, data modeling, and developing quantitative trading strategies. His previous experience includes key roles at Reliance and Refinitiv (LSEG). With his diverse background and strong analytical skills, Sudharsan continues to bring valuable insights and expertise to the energy trading landscape.

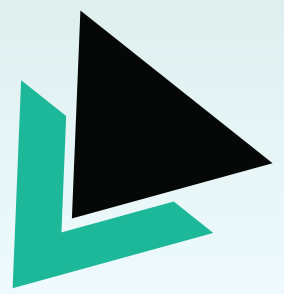


AUSTIN D'SOUZA
Sales Executive (Marine
Fuels)



ABHINEET NARANG
Sales Associate (Marine
Fuels)

MID – BACK OFFICE TEAM



TENAZ POSTWALA

Business Manager



**PRAVEENA
SHETTY**

Senior Accountant



INES RECHKA

Compliance Analyst

Tenaz has over 8 years of experience in the maritime industry, specializing in shipping operations, bunkering, and compliance. She excels in process optimization and enhancing operational efficiency. Currently pursuing a master's in business analytics, she blends practical expertise with data-driven insights, positioning her to deliver impactful results in the maritime sector. Her unique combination of industry experience and analytical skills enables her to drive efficiency and innovation, making her a valuable asset in improving processes and compliance management in the maritime industry.



**RAHUL P
SUBRAMANNYAN**

**Operator (Jr.) - Marine
Fuels**



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